

#### What is a Music Download Promotion

#### Choice of 3.5 Million+ Songs or Ringtones

- All labels (including Sony) & 1000s of independent artists
- All MP3 library
- Mac and PC compatible

#### **Universal Appeal**

- Enjoy while working, exercising, traveling for business or relaxing at home
- Download music to a to an iPod, MP3 Player, or CD
- Download ringtones to U.S. mobile phones

## High-Value, Low-Cost Promotion

- \$1.29 / Song retail value, promotionally priced
- \$3.99 / Ringtone value, promotionally priced

#### **Turnkey Promotion**

- Price includes: custom card printing, music codes, live customer service, and program management.
- Custom survey and reporting optional
- Custom music store optional

## **Why Music Download Promotions?**

# Web Based Promotion

- Link the promotion off the brand's web page.
- Capture recipient's information with an inexpensive survey.

# Easy to execute

- Directions and code are printed on a custom gift card or included in an email.
- Light-weight easy to handout, mail, or include in packaging.
- Made in the USA quick turnaround
- Inventory always in stock.

## High-Value Premium

Promotionally priced

## Why Utilize a Web Based Promotion?

#### Because Today's Consumers:

- Have a choice on how, when, and where they will engage with a brand
  - and increasingly choose to do so online
- are used to being entertained at the click of a mouse by everything from music and video to games and social networks
- respect innovative marketing programs that value them as partners and participants, and that reward them for their interest and engagement



<sup>\*</sup>Taken from LaunchFire White Paper: 6 Ways to Motivate Consumers

## Benefits of Music Download Promotions

**Drive Web Traffic** 

Link the music download store off of the brand's webpage.

**Capture Data** 

for Future Marketing Initiatives

- Simply provide the questions
- Let us handle setup, data capture, and reporting
- Participants must complete to redeem their music or ringtones

Motivate Customers to Join Social Media Sites

• Facebook, Twitter, or LinkedIn.

**Measure ROI** 

• Quantifiable, measurable, results!

## **Delivering the Customers Reward**



## Delivering the Customers Reward (cont'd)

#### **Email Delivery**

Instant Gratification.

**Environmentally Friendly** 

Unique Code & Web Address Printed in Email Economical ... No Printing, No Postage

Please follow these directions to redeem your music downloads.

Number of Songs: 10 Coupon Code – 3771651067 Serial Number - 203630 Coupon Code Expires:12-31-09

Redeeming your songs is easy; simply follow these instructions:

- Step 1: Log onto www.incentivetracks.com
- Step 2: Select the songs of your choice.
- Step 3. Add the selected songs to the cart and "Check Out".
- Step 4. Enter your Coupon Code and Serial Number
- Step 5. Follow the step by step directions to download to your portable device.

Need Help? Visit our "Help" section for more details

Customer Service: 1-860-442-9986



## **Music Download Redemption Process**

#### **Customer Goes On-Line**

 Drive Web Traffic by Linking Off Brands Web Page.

#### (Optional) Customers Must Complete Survey.

- Custom Survey Questions.
- Data Belongs to Promotion Sponsor Exclusively.
- Data is Provided Via Electronic File.

### Customer is Redirected to the Music Store.

(Optional)
 Customized Music
 Download Store to
 Reflect Customer's
 Logo and Brand
 Image.





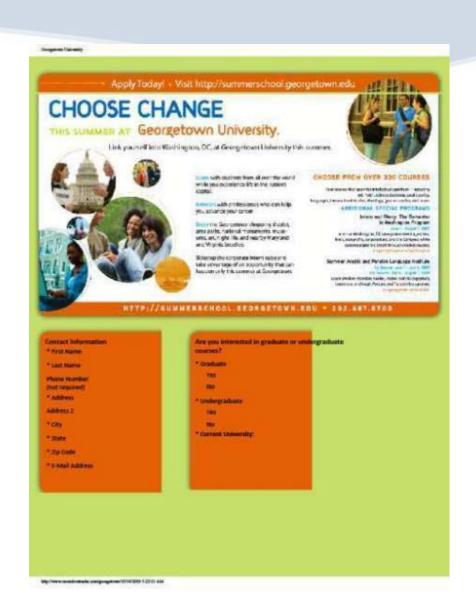


## Collect Customer Data / Information for Future Marketing Purposes

Data Belongs to Promotion Sponsor Exclusively.

Data is Provided Via Electronic File.

Customize the Registration Fields and Questions.



## **Custom Landing Pages**

Promotion sponsor owns the content of the page

The page is built within a Puretracks frame



## **Our Music Store Advantage**

Web Based

NO software to download

**Consumer Friendly** 

- Music is transferable to your iPod® ,MP3, or CD
- Live customer service 7 days a week
- NO credit card required for promotional downloads

Good in U.S. and Canada

Latin Music Store Available:

• www.puretrackslatin.com

Flexible

- Custom website Optional
- Custom survey Optional
- COPPA compliance Optional
- Music content filter Optional



## **Pricing**

NEW CUSTOMER'S CHOICE - MUSIC DOWNLOADS OR RINGTONES							
	1-Song	2-Song	3-Song	4-Song	5-Song	10-Song	20-Song
250	\$2.25	\$3.60	\$4.65	\$5.55	\$6.45	\$10.75	\$20.10
500	\$1.70	\$3.10	\$4.15	\$5.05	\$5.95	\$10.25	\$19.60
1,000	\$1.55	\$2.75	\$3.80	\$4.70	\$5.55	\$9.85	\$18.15
2,500	\$1.35	\$2.45	\$3.40	\$4.30	\$5.10	\$9.30	\$17.30
5,000	\$1.20	\$2.20	\$3.15	\$4.05	\$4.85	\$9.00	\$16.50

Call for quote over 5,000.

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#### Music Download Card Package

• Includes: music downloads or ringtones, custom printed cards, link from brand's web page, and program management

Set Up

Fee

• \$50 (C)

#### Options

- Custom survey page Set up, data capture, bi-weekly reports -\$400(F)
- Custom music download store \$400(F)

Insurance

Healthcare, Fitness,

### **Promotional Markets**

Banks, Colleges, Consumer Goods, Auto



Tradeshows, Employee Recruiting, Retail

Non-Profits, Real Estate, Events