



## BAEC Partners With Three Rivers Community College to Offer Educational Classes



Offered through a partnership with the National Association of Home Builders University of Housing and the Builders Association of Eastern Connecticut, the Certified Green Professional designation is another way building professionals can become educated in, and involved with green building.

The designation requires 24 hours of NAHB-approved training, and additional continuing education every three years. Subjects covered in training discuss how green homes provide buyers with lower energy costs and higher value, and will include strategies for incorporat-

ing green-building principles into homes without driving up the cost of construction. The designation curriculum requires completion of the Green Building for Building Professionals two-day course and either the Business Management for Building Professionals one-day course or having another current NAHB professional designation.

Upon successful completion of course work, submission of a graduation application and signed Code of Ethics is required to graduate. The CGP designation recognizes a high degree of professional competence, and is awarded to individuals only.

### Green Building for Building Professionals (2-day Course)

January 28 & 29, 2010 9:00 am – 5:00 pm

Implementing cost-effective green building into your construction practices begins with up-front planning that examines the whole house and the building science behind it. In this two-day course, you will learn how to apply the ANSI-approved National Green Building Standard™ in the construction of a new home, remodel, site development or multifamily project. With a focus on flexibility and a sound knowledge base, the course provides the tools for a successful green project.

Specifically, attendees will learn:

- \* How to integrate sound building science principles into design decisions and the materials selection process.
- \* How to incorporate the ANSI-approved National Green Building Standard
- \* Examine specific best green building practices in each chapter of the National Green Building Standard
- \* How to evaluate and sell in the growing green marketplace.

Instructor: Alan Hanbury, Certified Graduate Remodelor, Certified Aging in Place Specialist, and Certified Green Professional, of House of Hanbury Builders based in Newington, Conn., provides remodeling and handyman services. A longtime leader and past chairman of the National Association of Home Builders Remodelers Council, Hanbury is a nationally renowned lecturer and writer on the remodeling industry and its professionalism.



Cost: \$345 NAHB Members / \$395 Nonmembers  
Includes textbooks, test scoring

### Business Management for Building Professionals

February 3, 2010 9:00 am – 5:00 pm

Learn the management skills that give industry leaders the edge. This course will give you a solid foundation in those best business practices so valuable to smaller businesses: planning, organizing, staffing/directing, and controlling. By using case studies and sample forms, your instructors give you practical and applicable tools for management success.

As a graduate of this course, you will be able to:

- \* Discuss common business challenges and learn practical tips and tools to overcome them
- \* Explain the three basic functional areas within a company
- \* List the five main tools used to improve a business
- \* Apply each of the five Ps to the three functional areas of the business
- \* Identify methods of recruiting, interviewing, training, and retaining quality personnel
- \* Apply the key measures of business performance to your own business
- \* Apply successful business management, marketing, and sales strategies to sell green.



Instructor: Doug Porter, of Woodstock Building Associates, has 28 years of construction experience and holds an undergraduate degree in planning, a graduate degree in Business Administration, and certifications as a National Association of Home Builders Graduate Builder, Graduate Remodelor, Aging in Place Specialist, and Green Building Professional.

Cost: \$175 NAHB Members / \$225 Nonmembers  
Includes textbooks, test scoring

### Advanced Green Building: Project Management (Two Days):

February 4 & 5, 2010 9:00 am – 5:00 pm

#### Streamline the Way to Green

This two-day course teaches builders and remodelers how to successfully integrate green building-related tasks and the green home certification process into their project management to create an effective, streamlined process. Using the whole-house approach to building, this course identifies important documents and methods of communication in order to clarify *who* does *what* and *when*.

By completing this course, the participant will be able to:

- \* Integrate green tasks into project management for a collaborative and more efficient approach toward meeting green standards
- \* Develop an understanding of the fundamental principles of the National Green Building Standard™ and describe the green home certification process
- \* Discuss ways to limit the potential liabilities of green building
- \* Increase the project's bottom line through streamlined management practices
- \* Improve marketing strategies for selling green



Instructor: Alan Hanbury, Certified Graduate Remodelor, Certified Aging in Place Specialist, and Certified Green Professional, of House of Hanbury Builders based in Newington, Conn., provides remodeling and handyman services. A longtime leader and past chairman of the National Association of Home Builders Remodelers Council, Hanbury is a nationally renowned lecturer and writer on the remodeling industry and its professionalism.

Cost: \$345 NAHB Members / \$395 Nonmembers  
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**All courses are being held at: Three Rivers Community College, 574 New London Tpke., Norwich, CT 06360**  
For more information or to register please contact Renee Main, Executive Officer, BAEC at 860.859.3518 or at BAEC@aol.com  
Courses are approved for AIA continuing education credit