



BAEC Partners With Three Rivers Community College to Offer Educational Classes



Offered through a partnership with the National Association of Home Builders University of Housing, The Builders Association of Eastern Connecticut, and Three Rivers Community College, the Certified Green Professional designation is another way building professionals can become educated in, and involved with green building.

The designation requires 24 hours of NAHB-approved training, and additional continuing education every three years. Subjects covered in training discuss how green homes provide buyers with lower energy costs and higher value, and will include strategies for incorporating green-building principles into homes without driving up the cost of construction. The designation

curriculum requires completion of the Green Building for Building Professionals two-day course and either the Business Management for Building Professionals one-day course or having another current NAHB professional designation.

Upon successful completion of course work, submission of a graduation application and signed Code of Ethics is required to graduate. The CGP designation recognizes a high degree of professional competence, and is awarded to individuals only. Completion of the Advanced Green Building Science course earns credit towards the new Master Green Builder Remodeler (MGBR) designation, which is expected to be introduced in early 2010.

Green Building for Building Professionals (2-day Course)

January 28 & 29, 2010 9:00 am – 5:00 pm

Implementing cost-effective green building into your construction practices begins with up-front planning that examines the whole house and the building science behind it. In this two-day course, you will learn how to apply the ANSI-approved National Green Building Standard™ in the construction of a new home, remodel, site development or multifamily project. With a focus on flexibility and a sound knowledge base, the course provides the tools for a successful green project.

Specifically, attendees will learn:

- How to integrate sound building science principles into design decisions and the materials selection process.
- How to incorporate the ANSI-approved National Green Building Standard
- Examine specific best green building practices in each chapter of the National Green Building Standard
- How to evaluate and sell in the growing green marketplace.



Instructor: Alan Hanbury, CGR, CAPS, and CGP, of House of Hanbury Builders based in Newington, CT., provides remodeling and handyman services. A longtime leader and past chairman of the National Association of Home Builders Remodelers Council, Hanbury is a nationally renowned lecturer and writer on the remodeling industry and its professionalism.

Cost: \$345 NAHB Members / \$395 Nonmembers
Includes textbooks, test scoring

Business Management for Building Professionals

February 3, 2010 9:00 am – 5:00 pm

Learn the management skills that give industry leaders the edge. This course will give you a solid foundation in those best business practices so valuable to smaller businesses: planning, organizing, staffing/directing, and controlling. By using case studies and sample forms, your instructors give you practical and applicable tools for management success.

As a graduate of this course, you will be able to:

- Discuss common business challenges and learn practical tips and tools to overcome them
- Explain the three basic functional areas within a company
- List the five main tools used to improve a business
- Apply each of the five Ps to the three functional areas of the business
- Identify methods of recruiting, interviewing, training, and retaining quality personnel
- Apply the key measures of business performance to your own business
- Apply successful business management, marketing, and sales strategies to sell green.



Instructor: H. Douglas Porter, CGB, CGR, CAPS and CGP, of Woodstock Building Associates, in East Woodstock, CT, has 28 years of construction experience in custom home building and remodeling. He holds an undergraduate degree in planning, and a graduate degree in Business Administration.

Cost: \$175 NAHB Members / \$225 Nonmembers
Includes textbooks, test scoring

Advanced Green Building: Building Science (2-day Course)

February 11 & 12, 2010 9:00 am – 5:00 pm

This course instructs builders and remodelers on proper building science techniques for constructing and remodeling high-performance homes. The high performance ideal encompasses more than just energy efficiency, it's about potentially creating a more durable, environmentally responsible and sustainable living environment. By using case studies, NAHB and BuildingGreen, LLC have developed this course to provide builders and remodelers with the highest-level information available.

As a graduate of this course, you will be able to:

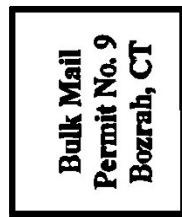
- Apply building physics to building performance
- Translate building science into elements of design and construction
- Dovetail all features of high performance: energy efficiency, water efficiency, materials efficiency and indoor environmental quality
- Describe the high-performance home and its benefits to both your team and your clients
- Use all aspects of GreenBuildingAdvisor.com - including "My GBA," the site's project management tool - on individual projects and with the project team



Instructor: John Barrows, CGB, GMB, CGP, is President of J. Barrows Inc., a company that has provided construction services, general contracting, construction management, and consultation services for over 25 years. John is a nationally recognized author and speaker on implementing current information technologies in a builder's business.

Cost: \$345 NAHB Members / \$395 Nonmembers
Includes textbooks, test scoring. Laptop required.

All courses are being held at: Three Rivers Community College, 574 New London Tpke., Norwich, CT 06360
For more information or to register please contact Renee Main, Executive Officer, BAEC at 860.859.3518 or at BAEC@aol.com
Courses are approved for AIA continuing education credit
Registration and Payment due ten days prior to class. There will be no refunds for no shows.



1. Affiliations with professional organizations
2. Consumer referrals
3. State of the art education and expert advice
4. Conventions, exhibitions, trade shows and home show
5. Networking and business contacts
6. Achievement and recognition awards
7. Direct financial returns
8. Contractor liability insurance plan
9. Public and consumer relations
10. Organized political action.

Visit www.BAEC.net and click on **Calendar of Events** for upcoming opportunities to build your business.

Builders Association of Eastern CT, Inc.
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The Builders Association of Eastern Connecticut, Inc.

BAEC is the recognized source of quality building services and information. We build neighborhoods and improve the communities in which we live and work.

The Builders Association of Eastern Connecticut, Inc. (BAEC), chartered in 1958, is a non-profit organization made up of building professionals and related industries in New London and Windham counties. The Builders Association of Eastern Connecticut, Inc., affiliated with the Home Builders Association of Connecticut and the National Association of Home Builders, provides a voice for the building industry to serve its members and the public through networking, education, fund-raising, charitable efforts and representation in legislative discussion.

Dues of \$450 per year for builders, remodelers and associates with less than ten employees, and \$550 for associates with ten or more employees includes membership at the local, state and national levels.

As part of your Builders Association of Eastern CT membership you are also entitled to receive great discounts that can save you more money during your membership year.



Your membership contributes to the well being of your business as well as to the well being of the building industry as a whole!

Join us today!

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